

Job description

Automotive sales company specializing in vehicles modified for the persons with disabilities is seeking a strong and experienced Sales Associate to provide outstanding service to our clients from New York City, Brooklyn, Queens, Staten Island.

Job Description:

This position is perfect for the ambitious and energetic professional who works hard to consistently meet and exceed sales goals. The successful candidate will be expected to educate, demonstrate and provide vehicles and mobility equipment to clients with disabilities, in the showroom and in the field; "anytime, anywhere".

Successful Associate's Primary Responsibilities:

- Responsible for creating a positive working relationship with new and existing clientele
- Responsible for increasing sales volumes by properly developing and managing lead sources
- Deliver the highest quality service
- Demonstrate the ability to communicate effectively
- Proactively interact with customers to ensure their needs are being met
- Excellent presentation and organizational skills a must
- Must be well spoken and confident
- Prior knowledge of the automotive industry a strong plus
- Spanish speaking a strong plus
- Proficient computer skills a must
- Experience: 10 Years Sales Experience
- College Degree Preferred

Company Benefits:

- Paid On-the-Job training / Manufacturer provided training
- Base salary + plus commissions
- Health Insurance, Dental Insurance, Life and Long-Term Disability **Insurance**
- 401K, Flexible Spending Accounts for Medical and Dependent Care
- Holiday and Vacation Pay
- Growing industry, GREAT OPPORTUNITIES!

Please apply online to Dbussani@wegetyouthere.com.

Job Type: Full-time

Pay: \$6,000.00 - \$7,000.00 per month